

FINANCIAL MANAGEMENT



What does TKE Headquarters do?



Membership Fees

These funds are generated by new members paying a Candidate and Initiation Fee. Initiated members pay an Annual Membership Fee (AMF). These fees account for a large portion of revenue that we use to keep TKE running at the highest level.

Risk Management

Risk Management Fees account for the second largest area of revenue for the Fraternity and is one of the highest expense areas as well. This fee encompasses risk management insurance through James R. Favor & Co as well as the cost of various legal expenses, travel and education associated with Risk visits.

Programs & Registrations

Program and event registration costs are the third largest revenue area for the Fraternity. Similar to risk management, there is a direct correlation between income and expense. As of 05/31/23, TKE operates our programs at a loss to ensure our members continue to gain valuable educations and networking experiences.

External Revenue

Creating additional revenue streams helps TKE HQ lessen the financial burden on our members. We do this by licensing and trademarking the TKE brand as well as tenate a room rental revenue from the International Headquarters building in Indianapolis. The mortgage for TKE HQ is paid in full by two outside tenates of our building, saving collegiates significant ammounts of money annually.



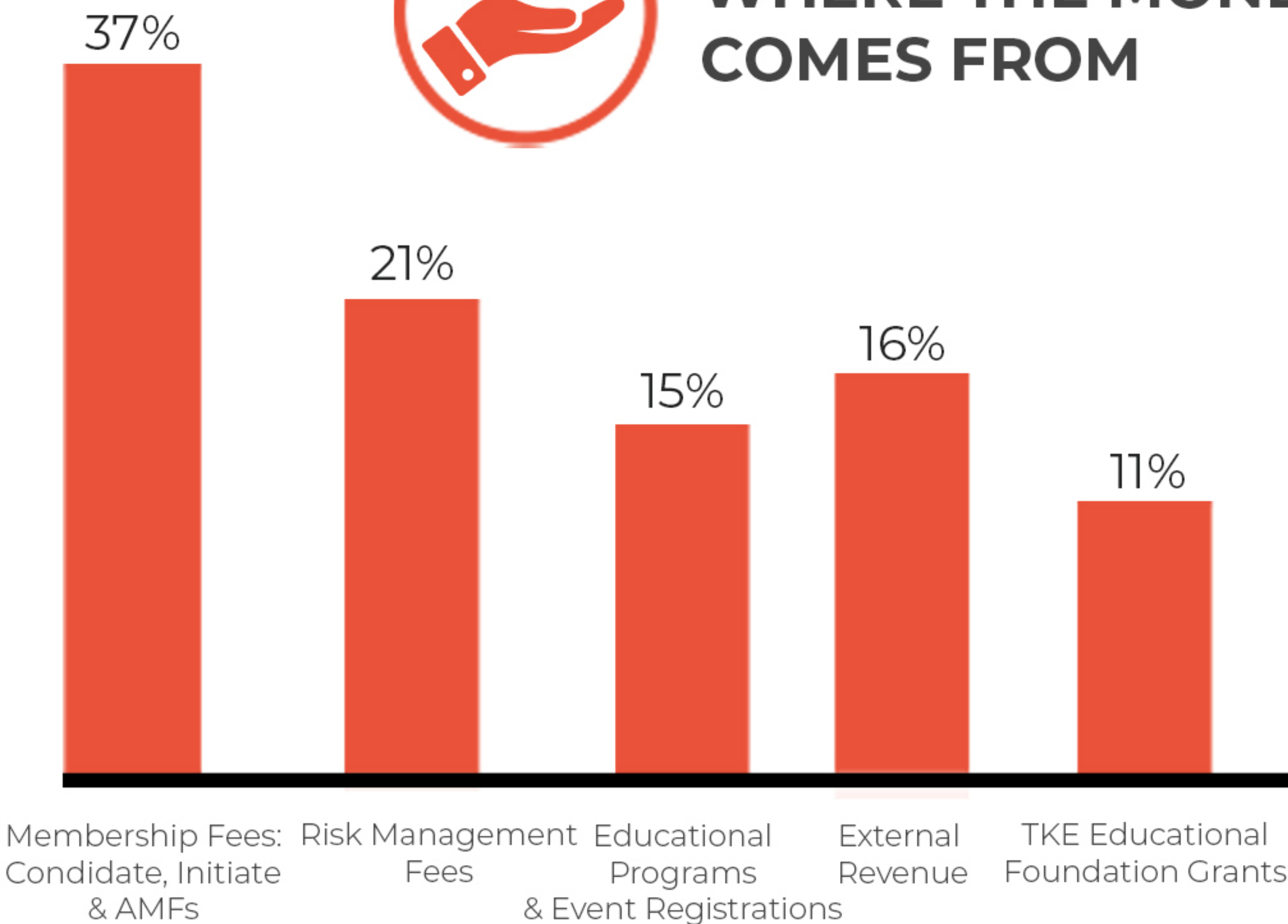
TKE FOUNDATION Grants

— Supporting Tekes of Today and Tomorrow —

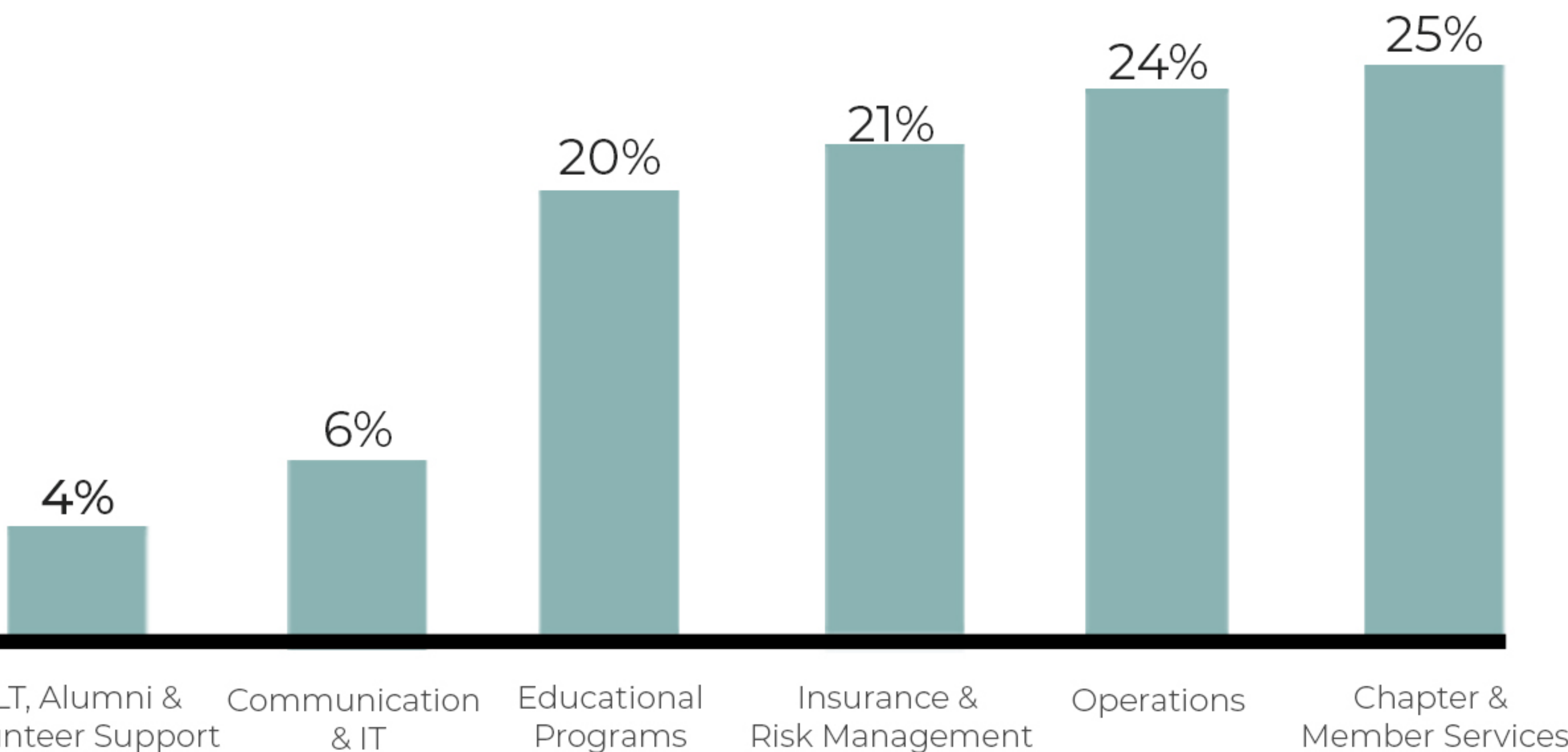
Each year, the TKE Foundation grants Tau Kappa Epsilon money to help offset the cost of programs such as Leadership Conferences. This grant money has allowed conference attendance fees to remain flat for several years. to help offset the loss on programs, The Teke Foundation doubled their grant money in fiscal year 2018.



WHERE THE MONEY COMES FROM



INVESTING BACK IN OUR MEMBERS



TKE's Operating Budget is Nearly \$6 Million/Year. This Information is Correct as of 05/31/23.



TAU KAPPA EPSILON

— Better Men for a Better World —

CHAPTER & MEMBER SERVICES



- * New Member Materials
- * Recruitment & Chapter Supplies
- * Chapter Visits
- * Province Forums
- * Expansion Efforts
- * Bad Debt Reserves
- * Chapter & Individual Awards
- * Professional Development for TKE Professional Staff

01

OPERATIONS



- * Conferences & Events
- * Shipping & Postage
- * Audit & Other Finance Expenses
- * Shipping & Postage
- * Building Expense & Maintenance
- * Senior Management Travel Expenses

02

INSURANCE & RISK MANAGEMENT



- * Risk Management Insurance Premiums and Reserves
- * Legal Expenses
- * Travel & Education
- * Risk Incident Response Team

03

TECH & COMMUNICATIONS



- * Video Production & Advertising
- * THE TEKE Magazine
- * Chapter & Alumni Association Websites
- * Software (Chapter Module, MyTKE.org, Email)
- * Staff Laptops, Office Phones, and additional equipment
- * Guides and Other Printed Items

04

EDUCATIONAL PROGRAMS



- * Conclave
- * Regional Leadership Conferences
- * Leadership Academy
- * Staff Training

05

LIFE LOYAL TEKE & ALUMNI



- * Alumni Volunteer Academy
- * Life Loyal Teke supplies
- * Alumni Communications
- * Alumni Events

06